

Proposed 2018-19 Fees & Charges: 311 - Cafe, Retail & Customer Service

Account Number	Description	2016-17 Actual excl. GST	2017-18 Budget excl. GST	2017-18 YTD excl. GST	2017-18 YTD Budget excl. GST	2018-19 Estimate excl. GST
311 - Cafe, Retail & Customer Service		4,837.76	2,723.00	1,528.65	1,362.00	381.78
Change from 2017-18 to 2018-19						-85.98%

Fee Description	2016-2017 Fee incl. GST	2017-2018 Fee incl. GST	Pricing Method	Last Changed (type <i>New Fee</i> if applicable)	Proposed Fee 2018 - 2019 incl. GST	Fee includes GST (Y/N)	GST \$	Unit	% Variation	Estimated Quantity	Estimated Income excl. GST	Comment
EQUIPMENT HIRE DKHAC Car Park Casual parking fee for non patrons	\$10.00	\$10.00	Market Pricing	2015/16	\$10.00	Y	\$0.91	per hour after 3 hours of parking, maximum \$30 per day	0%	42	\$381.78	

Proposed 2018-19 Fees & Charges: 312 - Pool Operations & Swim School

Account Number	Description	2016-17 Actual excl. GST	2017-18 Budget excl. GST	2017-18 YTD excl. GST	2017-18 YTD Budget excl. GST	2018-19 Estimate excl. GST
312 - Pool Operations & Swim School		2,750,304.06	2,831,963.00	1,544,588.95	1,535,526.00	3,074,940.00
Change from 2017-18 to 2018-19						8.58%

Fee Description	2016-2017 Fee incl. GST	2017-2018 Fee incl. GST	Pricing Method	Last Changed (type <i>New Fee</i> if applicable)	Proposed Fee 2018 - 2019 incl. GST	Fee includes GST (Y/N)	GST \$	Unit	% Variation	Estimated Quantity	Estimated Income excl. GST	Comment
AQUATIC ENTRY												
Adults 16years+												
Adult Swim	\$7.50	\$7.60	Market Pricing	2017/2018	\$7.60	Y	\$0.69	per adult	0%	53058	\$366,630.78	16 YEARS PLUS
Adult Swim - Concession	\$6.00	\$6.10	Market Pricing	2017/2018	\$6.10	Y	\$0.55	per concession holder	0%	13307	\$73,853.85	
Adult: Swim/Spa/Sauna/Steam	\$14.90	\$15.20	Market Pricing	2017/2018	\$15.20	Y	\$1.38	per person	0%	4105	\$56,731.10	
Adult: Concession Swim/Spa/Sauna/Steam	\$12.00	\$12.20	Market Pricing	2017/2018	\$12.20	Y	\$1.11	per concession holder	0%	2253	\$24,985.77	Government concession card holders. Centrelink or Dept of Veterans' Affairs Pensioner Concession Card (multi visit pass and membership). Centrelink Health Care Card (multi visit pass) Department of Veterans' Affairs 'Gold Card' endorsed with TPI or War Widow (multi visit pass and membership)
Children:												
Child Swim (6-16 years)	\$5.00	\$5.10	Market Pricing	2017/2018	\$5.10	Y	\$0.46	per child	0%	44205	\$205,111.20	
Child Swim (2-5 years)	\$1.70	\$1.80	Market Pricing	2017/2018	\$1.80	Y	\$0.16	per child	0%	22756	\$37,319.84	
Infant - under 2 years old	No Charge	No Charge	Zero Pricing		No Charge	Y						
Families:												
Family of 4 (maximum 2 adults)	\$20.00	\$20.30	Market Pricing	2017/2018	\$20.30	Y	\$1.85	per family	0%	4972	\$91,733.40	
Toddler and Supervisor		NEW			\$7.00			per entry		200	\$1,400.00	Child 0-5 years accompanied by one adult
Non Swim Entry												
Non Swim Entry	\$2.00	\$2.00	Market Pricing	2015/16	\$2.00	Y	\$0.18	per person	0%	26051	\$47,412.82	A person entering the centre but not utilising any service. (The \$2 Non Swim fee covers the maintenance and upkeep of all the aquatic facilities that are used, changing rooms, toilets, seating etc. In order to continue to offer our services and facilities we need to ensure that all areas are maintained to the highest standards and are in-line with OH&S guidelines.
AQUATIC MULTI VISIT PASSES												
Adult:												
10 Visit Pass Swim Adult	\$71.25	\$72.20	Market Pricing	2017/2018	\$72.20	Y	\$6.56	per pass	0%	513	\$33,673.32	
20 Visit Pass Swim Adult	\$135.00	\$136.80	Market Pricing	2017/2018	\$136.80	Y	\$12.44	per pass	0%	411	\$51,111.96	
10 Visit Pass Swim, Spa, Steam Adult	\$141.50	\$144.40	Market Pricing	2017/2018	\$144.40	Y	\$13.13	per pass	0%	9	\$1,181.43	
20 Visit Pass Swim, Spa, Steam Adult	\$268.20	\$273.60	Market Pricing	2017/2018	\$273.60	Y	\$24.87	per pass	0%	5	\$1,243.65	
Concession:												
10 Visit Pass Swim Adult Concession	\$57.00	\$58.00	Market Pricing	2017/2018	\$57.95	Y	\$5.27	per pass	0%	210	\$11,062.80	
20 Visit Pass Swim Adult Concession	\$108.00	\$109.80	Market Pricing	2017/2018	\$109.80	Y	\$9.98	per pass	0%	195	\$19,464.90	
10 Visit Pass Swim, Spa, Steam Adult Concession	\$114.00	\$115.90	Market Pricing	2017/2018	\$115.90	Y	\$10.54	per pass	0%	3	\$316.08	
20 Visit Pass Swim, Spa, Steam Adult Concession	\$216.00	\$219.60	Market Pricing	2017/2018	\$219.60	Y	\$19.96	per pass	0%	2	\$399.28	
Child:												
10 Visit Pass Child	\$47.50	\$48.50	Market Pricing	2017/2018	\$48.45	Y	\$4.40	per pass	0%	50	\$2,202.50	
10 Visit Pass Child (2-5years)		\$17.12		2017/2018	\$17.10	Y	\$1.55		0%	45	\$699.75	
20 Visit Pass Child	\$90.00	\$91.72	Market Pricing	2017/2018	\$91.80	Y	\$8.35	per pass	0%	31	\$2,586.95	
20 Visit Pass Child (2-5years)		\$32.44		2017/2018	\$32.40	Y	\$2.95		0%	22	\$647.90	
MEMBERSHIPS:												
Aquatic Membership (Blue Membership)												
1 Month	\$95.20	\$99.30	Market Pricing	2017/2018	\$100.00	Y	\$9.09	per person	1%	57	\$5,181.87	
Annual		\$751.30	Market Pricing	2017/2018	\$780.00	Y	\$70.91	per person	4%	38	\$26,945.42	
Direct Debit, Per Week	\$13.85	\$14.45		2017/2018	\$15.00	Y	\$1.36	per person	4%	1927	\$26,284.28	

Fee Description	2016-2017 Fee incl. GST	2017-2018 Fee incl. GST	Pricing Method	Last Changed (type <i>New Fee</i> if applicable)	Proposed Fee 2018 - 2019 incl. GST	Fee includes GST (Y/N)	GST \$	Unit	% Variation	Estimated Quantity	Estimated Income excl. GST	Comment
Direct Debit, Per Month	\$60.00	\$62.61	Market Pricing	2017/2018	\$65.00	Y	\$5.91	per person	4%	832	\$49,162.88	
Direct Debit, Per Fortnight	\$27.70	\$28.90	Market Pricing	2017/2018	\$30.00	Y	\$2.73	per person	4%	2198	\$59,939.46	
1 Month - Concession & Child U 16	\$76.16	\$79.50	Market Pricing	2017/2018	\$80.00	Y	\$7.27	per person	1%	0	\$0.00	
Direct Debit, Per Month Concession & Child Under 16 years	\$48.00	\$50.09	Market Pricing	2017/2018	\$52.00	Y	\$4.73	per person	4%	182	\$8,603.14	
Direct Debit, Per Fortnight Concession & Child Under 16 years	\$22.16	\$23.11	Market Pricing	2017/2018	\$24.00	Y	\$2.18	per person	4%	222	\$4,844.04	
<u>Aquatic Membership - Corporate (10% Discount)</u>												
Annual		\$676.20	Market Pricing	2017/2018	\$702.00	Y	\$63.82	per person	4%	47	\$29,994.46	
Direct Debit, Per Week	\$12.46	\$13.00	Market Pricing	2017/2018	\$13.50	Y	\$1.23	per person	4%	543	\$6,662.61	
Direct Debit, Per Month	\$54.00	\$56.35	Market Pricing	2017/2018	\$58.50	Y	\$5.32	per person	4%	832	\$44,245.76	
Direct Debit, Per Fortnight	\$24.92	\$26.01	Market Pricing	2017/2018	\$27.00	Y	\$2.45	per person	4%	2124	\$52,144.20	
<u>Aquatic Membership - Senior (20% Discount)</u>												
1 Month	\$76.16	\$79.50	Market Pricing	2017/2018	\$80.00	Y	\$7.27	per person	1%	34	\$2,472.82	
Annual		\$601.10			\$624.00	Y	\$56.73	per person	4%	30	\$17,018.10	
Direct Debit, Per Week	\$11.08	\$11.56	Market Pricing	2017/2018	\$12.00	Y	\$1.09	per person	4%	198	\$2,160.18	
Direct Debit, Per Month	\$48.00	\$50.09	Market Pricing	2017/2018	\$52.00	Y	\$4.73	per person	4%	513	\$24,249.51	
Direct Debit, Per Fortnight	\$22.16	\$23.12	Market Pricing	2017/2018	\$24.00	Y	\$2.18	per person	4%	618	\$13,484.76	
<u>Aquatic Membership - Full time student (20% Discount)</u>												
1 Month	\$76.16	\$79.50	Market Pricing	2017/2018	\$80.00	Y	\$7.27	per person	1%	34	\$2,472.82	
Annual		\$601.10			\$624.00	Y	\$56.73	per person	4%	7	\$3,970.89	
Direct Debit, Per Week	\$11.08	\$11.56	Market Pricing	2017/2018	\$12.00	Y	\$1.09	per person	4%	1680	\$18,328.80	
Direct Debit, Per Month	\$48.00	\$50.09	Market Pricing	2017/2018	\$52.00	Y	\$4.73	per person	4%	205	\$9,690.35	
Direct Debit, Per Fortnight	\$22.16	\$23.12	Market Pricing	2017/2018	\$24.00	Y	\$2.18	per person	4%	346	\$7,549.72	
<u>MEMBERSHIP: Non Swim Entry</u>												
Six consecutive months	\$25.00	\$35.50	Market Pricing	2017/2018	\$50.00	Y	\$4.55	per six months	41%	76	\$3,454.20	Change access to multi person use (NSE only)
<u>AQUATIC PROGRAMMES:</u>												
<u>Swim and Survive:</u>												
<u>Individuals</u>												
Lesson - Swim (Wonder 1 to Active 6)	\$15.80	\$16.40	Market Pricing	2017/2018	\$16.50	N	\$0.00	each lesson	1%	42000	\$693,000.00	One, half hour lesson per week.
Lesson - Swim (Active 7)	\$20.30	\$21.00	Market Pricing	2017/2018	\$21.00	N	\$0.00	each lesson	0%	1200	\$25,200.00	One, one hour lesson per week.
Lesson - Swim (Private 1:1)	\$41.20	\$42.20	Market Pricing	2017/2018	\$45.00	N	\$0.00	each lesson	7%	1625	\$73,125.00	Half hour lesson. Maximum one student.
Lesson - AquaPlay (30 min)		NEW			\$55.00			each lesson		66	\$3,630.00	Aquaplay is in introduction to water classes for parent and children primarily aimed at early learning centres and booked as a group in 30 min sessions with a min of 6 max 10 participants. Children 6mths - 18 mths
<u>School Groups</u>												
Lesson - Swim (40 minutes)	\$5.86	\$6.49		2017/2018	\$6.49	N	\$0.00	each student per lesson	0%	10000	\$64,900.00	Remove from documentation - contract rate (commercial in confidence)
Lesson - Swim (60 minutes)		\$7.21		2017/2018	\$75.00	N	\$0.00	Per Lesson	940%	1400	\$105,000.00	60 min lesson inclusive of teacher and lane hire
<u>Squad & Diving Training Sessions</u>												
Session - Squad Training	\$24.60	\$25.40	Market Pricing	2017/2018	\$27.00	N	\$0.00	per week	6%	1918	\$51,786.00	Three, one hour sessions per week.
Session - Squad +		\$28.40		2017/2018	\$0.00	N		per session	-100%			Remove Fee - service not provided in 17/18
Session - Diving		\$25.00		2017/2018	\$25.00	N	\$0.00	per session	0%	80	\$2,000.00	
<u>INDIVIDUAL LANE AND POOL HIRE</u>												
<u>Pool Hire</u>												
Pool - 50m Exclusive use (2m)	\$365.00	\$405.25	Market Pricing	2017/2018	\$405.25	Y	\$36.84	per hour	0%		\$0.00	8 x Lanes of 50m pool
Pool - 25m Programmes Exclusive use (Shallow 1m - 1.4m)	\$245.00	\$255.30	Market Pricing	2017/2018	\$255.30	Y	\$23.21	per hour	0%		\$0.00	6 x Lanes in the 25m Shallow pool
Pool - 25m Dive Exclusive use (5m)		\$255.30		2017/2018	\$255.30	Y	\$23.21	per hour	0%		\$0.00	6 x Lanes in the 25m Dive pool
Pool - 25m Dive Exclusive use (5m) off peak 9.30-2.30		\$202.65		2017/2018	\$202.65	Y	\$18.42	per hour	0%		\$0.00	6 x Lanes in the 25m Dive pool
Pool - 50m Pool Exclusive (short course 25m mode)* (2m)		\$255.30		2017/2018	\$255.30	Y	\$23.21	per hour	0%		\$0.00	8 x Lanes in short course mode which is 25m in length
Boom Movement Fee		\$50.70		2017/2018	\$100.00	Y	\$9.09	per booking	97%		\$0.00	Fee is incurred if booking requires a boom movement
<u>Individual Lane Hire</u>												
Lane hire - 50m Pool (2m)	\$80.00	\$81.10	Market Pricing	2017/2018	\$81.10	Y	\$7.37	per hour	0%		\$0.00	1 x 50m Lane exclusive use
Lane hire - 25m Programmes Pool (Shallow 1m - 1.4m)	\$60.00	\$62.80	Market Pricing	2017/2018	\$62.80	Y	\$5.71	per hour	0%		\$0.00	1 x 25m Lane exclusive use

Fee Description	2016-2017 Fee incl. GST	2017-2018 Fee incl. GST	Pricing Method	Last Changed (type <i>New Fee</i> if applicable)	Proposed Fee 2018 - 2019 incl. GST	Fee includes GST (Y/N)	GST \$	Unit	% Variation	Estimated Quantity	Estimated Income excl. GST	Comment
Lane hire - 25m Dive Pool (5m)		\$62.80		2017/2018	\$62.80	Y	\$5.71	per hour	0%		\$0.00	1 x Dive pool lane (25m) exclusive use
Lane hire - 50m Pool (short course 25m mode) (2m)		\$62.80		2017/2018	\$62.80	Y	\$5.71	per hour	0%		\$0.00	1 x 25m lane already in short course mode (*Boom is not moved for individual lane hire, but individual lanes may be booked if a booking falls when the pool is already in short course mode)
MEETING ROOM:												
Meeting Room Hire Fee (per hour)	\$50.00	\$50.70	Market Pricing	2017/2018	\$52.00	Y	\$4.73	per hour	3%		\$0.00	
USER GROUPS - NOT FOR PROFIT (conditions apply)												
20% reduction												
Pool Hire												
Pool - 50m Exclusive use (2m)		\$324.20		2017/2018	\$324.20	Y	\$29.47	per hour	0%		\$0.00	8 x Lanes of 50m pool
Pool - 25m Programmes Exclusive use (Shallow 1m - 1.4m)		\$204.30		2017/2018	\$204.24	Y	\$18.57	per hour	0%		\$0.00	6 x Lanes in the 25m Shallow pool
Pool - 25m Dive Exclusive use (5m)		\$204.30		2017/2018	\$204.24	Y	\$18.57	per hour	0%		\$0.00	6 x Lanes in the 25m Dive pool
Pool - 25m Dive Exclusive use (5m) off peak 9.30-2.30		\$162.10		2017/2018	\$162.12	Y	\$14.74	per hour	0%		\$0.00	6 x Lanes in the 25m Dive pool
Pool - 50m Pool Exclusive (short course 25m mode)* (2m)		\$204.30		2017/2018	\$204.24	Y	\$18.57	per hour	0%		\$0.00	8 x Lanes in short course mode which is 25m in length
Boom Movement Fee one way*		\$40.60		2017/2018	\$80.00	Y	\$7.27		97%		\$0.00	Fee is incurred if booking requires a boom movement
Individual Lane Hire												
Lane hire - 50m Pool (2m)		\$64.90		2017/2018	\$64.88	Y	\$5.90	per hour	0%		\$0.00	1 x 50m Lane exclusive use
Lane hire - 25m Programmes Pool (Shallow 1m - 1.4m)		\$50.30		2017/2018	\$50.24	Y	\$4.57	per hour	0%		\$0.00	1 x 25m Lane exclusive use
Lane hire - 25m Dive Pool (5m)		\$50.30		2017/2018	\$50.24	Y	\$4.57	per hour	0%		\$0.00	1 x Dive pool lane (25m) exclusive use
Lane hire - 50m Pool (short course 25m mode) (2m)		\$50.30		2017/2018	\$50.24	Y	\$4.57	per hour	0%		\$0.00	1 x 25m lane already in short course mode (*Boom is not moved for individual lane hire, but individual lanes may be booked if a booking falls when the pool is already in short course mode)
MEETING ROOM:												
Meeting Room Hire Fee (per hour)	\$50.00	\$40.60	Market Pricing	2017/2018	\$41.60	Y	\$3.78	per hour	2%		\$0.00	
OTHER												
Shower		\$5.00		2016/17	\$5.00	Y	\$0.45	per person, per entry	0%	239	\$1,087.45	
Whole of Centre	POA	POA			POA	Y						
Additional & Outside Hours Charges												
Normal Hours - Additional Lifeguards, FOH Staff, Event Ushers & Cleaners	\$75.00	\$60.80	Market Pricing	2017/2018	\$60.80	Y	\$5.53	per hour, per additional staff member	0%		\$0.00	
After Hours Staffing Fee		\$121.60		2017/2018	\$121.60	Y	\$11.05	per hour	0%		\$0.00	Two staff per hour for outside hours.

Proposed 2018-19 Fees & Charges: 313 - Health & Fitness Gymnasium

Account Number	Description	2016-17 Actual excl. GST	2017-18 Budget excl. GST	2017-18 YTD excl. GST	2017-18 YTD Budget excl. GST	2018-19 Estimate excl. GST
313 - Health & Fitness Gymnasium		1,143,878.89	1,223,886.00	623,017.55	611,940.00	1,267,804.00
				Change from 2017-18 to 2018-19		3.59%

Fee Description	2016-2017 Fee incl. GST	2017-2018 Fee incl. GST	Pricing Method	Last Changed (type <i>New Fee</i> if applicable)	Proposed Fee 2018 - 2019 incl. GST	Fee includes GST (Y/N)	GST \$	Unit	% Variation	Estimated Quantity	Estimated Income excl. GST	Comment
FITNESS CLASSES												
Casual Class - Aquarobics	\$14.90	\$15.20	Market Pricing	2017/2018	\$15.50	Y	\$1.41	per person per class	2%	662	\$9,327.58	
Casual Class - Aquarobics - Concession	\$12.00	\$12.20	Market Pricing	2017/2018	\$12.50	Y	\$1.14	per person per class	2%	466	\$5,293.76	
Casual Class - Group Fitness		\$15.20		2017/2018	\$15.50	Y	\$1.41	per person per class	2%	701	\$9,877.09	
Casual Class - Group Fitness Concession		\$12.20		2017/2018	\$12.50	Y	\$1.14	per person per class	2%	112	\$1,272.32	
Group Fitness Class Booking - Gym Only	\$120.00	\$121.57	Market Pricing	2017/2018	\$125.00	Y	\$11.36	per class	3%	1	\$113.64	For a one hour session
Aqua aerobics fitness instructor		\$76.00		2017/2018	\$85.00	Y	\$7.73		12%	1	\$77.27	For a one hour session, exclusive of pool hire
Full Entry to Centre:												
Casual - Full Entry	\$21.00	\$21.30	Market Pricing	2017/2018	\$22.00	Y	\$2.00	per person per day	3%	551	\$11,020.00	
Casual - Full Entry Concession	\$16.80	\$17.00	Market Pricing	2017/2018	\$17.60	Y	\$1.60	per person per day	4%	93	\$1,488.00	
Silver Membership												
Casual Entry - Silver	\$8.00	\$12.00	Market Pricing	2017/2018	\$12.50	Y	\$1.14	per visit	4%	267	\$3,033.12	7.45am to 3.30pm Gym and Pool Monday to Friday. 8am - 6pm Weekends and Public Holidays
Membership - Annual	\$576.00	\$601.10	Market Pricing	2017/2018	\$624.00	Y	\$56.73	per annum	4%	42	\$23,825.34	7.45am to 3.30pm Gym and Pool Monday to Friday. 8am - 6pm Weekends and Public Holidays
Membership - Direct Debit, Per Month	\$48.00	\$50.09	Market Pricing	2017/2018	\$52.00	Y	\$4.73	per month	4%	878	\$41,503.06	
Membership - Direct Debit, Per Fortnight	\$22.16	\$23.12	Market Pricing	2017/2018	\$24.00	Y	\$2.18	per fortnight	4%	1013	\$22,103.66	
Membership - Direct Debit, Per Week	\$11.08	\$11.56	Market Pricing	2017/2018	\$12.00	Y	\$1.09	per week	4%	642	\$7,004.22	Annual, Fortnightly Fee falls out of Weekly
Teenage Gym Programme (TGP)												
TGP - single visit	\$10.50	\$12.00	Market Pricing	2017/2018	\$12.50	Y	\$1.14	per visit	4%	0	\$0.00	
Direct Debit, Per Week	\$11.08	\$11.56	Market Pricing	2017/2018	\$12.00	Y	\$1.09	per week	4%	247	\$2,694.77	
Direct Debit, Per Month	\$48.00	\$50.09	Market Pricing	2017/2018	\$52.00	Y	\$4.73	per month	4%	57	\$2,694.39	As per Silver
Direct Debit, Per Fortnight	\$22.16	\$23.12	Market Pricing	2017/2018	\$24.00	Y	\$2.18	per fortnight	4%	99	\$2,160.18	
Annual membership	\$576.00	\$601.10	Market Pricing	2017/2018	\$624.00	Y	\$56.73	per annum	4%	0	\$0.00	
CHILD MINDING												
1 hour	\$5.00	\$5.10	Market Pricing	2017/2018	\$5.10			per hour		800	\$4,080.00	
FITNESS MULTI VISIT PASSES - 16 YEARS +												
10 Visit Pass Full Entry Adult	\$199.50	\$202.30	Market Pricing	2017/2018	\$209.00	Y	\$19.00	per pass	3%	7	\$1,330.00	
20 Visit Pass Full Entry Adult	\$378.00	\$383.30	Market Pricing	2017/2018	\$396.00	Y	\$36.00	per pass	3%	1	\$360.00	
10 Visit Pass Aquarobics Adult	\$141.55	\$144.40	Market Pricing	2017/2018	\$147.25	Y	\$13.39	per pass	2%	15	\$2,007.90	
20 Visit Pass Aquarobics Adult	\$268.20	\$273.55	Market Pricing	2017/2018	\$279.00	Y	\$25.36	per pass	2%	7	\$1,775.48	
10 Visit Pass Full Entry Adult Concession	\$159.60	\$161.50	Market Pricing	2017/2018	\$167.20	Y	\$15.20	per pass	4%	2	\$304.00	
20 Visit Pass Full Entry Adult Concession	\$302.40	\$306.00	Market Pricing	2017/2018	\$316.80	Y	\$28.80	per pass	4%	2	\$576.00	
10 Visit Pass Aquarobics Adult Concession	\$114.00	\$115.90	Market Pricing	2017/2018	\$118.75	Y	\$10.80	per pass	2%	19	\$2,051.05	
20 Visit Pass Aquarobics Adult Concession	\$216.00	\$219.55	Market Pricing	2017/2018	\$225.00	Y	\$20.45	per pass	2%	11	\$2,250.05	
Full Access (Gold Membership)												
1 Month Trial	\$138.80	\$144.90	Market Pricing	2017/2018	\$145.00	Y	\$13.18	per person	0%	34	\$4,481.88	
Start Fee (direct debit memberships)	\$39.00	\$39.50	Market Pricing	2017/2018	\$0.00	Y		per person	-100%	0		
12 month		\$1,089.30		2017/2018	\$1,144.00	Y	\$104.00	per person	5%	19	\$19,760.00	
Direct Debit, Per Week	\$20.08	\$20.95		2017/2018	\$22.00	Y	\$2.00	per person	5%	4644	\$92,880.00	Annual, Fortnightly Fee falls out of Weekly
Direct Debit, Per Month	\$87.00	\$90.77	Market Pricing	2017/2018	\$95.33	Y	\$8.67	per person	5%	1026	\$88,916.58	
Direct Debit, Per Fortnight	\$40.15	\$41.90	Market Pricing	2017/2018	\$44.00	Y	\$4.00	per person	5%	4001	\$160,040.00	
Membership - One week trial (7 consecutive days)	\$39.00	\$39.50	Market Pricing	2017/2018	\$41.50	Y	\$3.77	per person	5%	445	\$16,789.85	
Full Access - Corporate (10% Discount)												

Fee Description	2016-2017 Fee incl. GST	2017-2018 Fee incl. GST	Pricing Method	Last Changed (type <i>New Fee</i> if applicable)	Proposed Fee 2018 - 2019 incl. GST	Fee includes GST (Y/N)	GST \$	Unit	% Variation	Estimated Quantity	Estimated Income excl. GST	Comment
12 month		\$980.40		2017/2018	\$1,029.60	Y	\$93.60	per person	5%	31	\$29,016.00	
Direct Debit, Per Week	\$18.07	\$18.85	Market Pricing	2017/2018	\$19.80	Y	\$1.80	per week	5%	1383	\$24,894.00	
Direct Debit, Per Month	\$78.30	\$81.70	Market Pricing	2017/2018	\$85.80	Y	\$7.80	per month	5%	1345	\$104,910.00	
Direct Debit, Per Fortnight	\$36.14	\$37.71	Market Pricing	2017/2018	\$39.60	Y	\$3.60	per fortnight	5%	3952	\$142,272.00	
Full Access - Senior (20% Discount)												
12 month		\$871.50		2017/2018	\$915.20	Y	\$83.20	per person	5%	45	\$37,440.00	
Direct Debit, Per Week	\$16.06	\$16.76	Market Pricing	2017/2018	\$17.60	Y	\$1.60	per week	5%	296	\$4,736.00	
Direct Debit, Per Month	\$69.60	\$72.62	Market Pricing	2017/2018	\$76.27	Y	\$6.93	per month	5%	388	\$26,902.63	
Direct Debit, Per Fortnight	\$32.12	\$33.52	Market Pricing	2017/2018	\$35.20	Y	\$3.20	per fortnight	5%	469	\$15,008.00	
Full Access - Full time student (20% Discount)												
12 month		\$871.50		2017/2018	\$915.20	Y	\$83.20	per person	5%	6	\$4,992.00	
Direct Debit, Per Week	\$16.06	\$16.76	Market Pricing	2017/2018	\$17.60	Y	\$1.60	per week	5%	988	\$15,808.00	
Direct Debit, Per Month	\$69.60	\$81.70	Market Pricing	2017/2018	\$76.27	Y	\$6.93	per month	-7%	319	\$22,118.40	Incorrectly calculated last FY hence -7% reduction
Direct Debit, Per Fortnight	\$32.12	\$33.52	Market Pricing	2017/2018	\$35.20	Y	\$3.20	per fortnight	5%	889	\$28,448.00	
Family - Full Access (maximum of 4)												
Direct Debit, Per Week	\$49.00	\$51.20	Market Pricing	2017/2018	\$54.00	Y	\$4.91	per week	5%	494	\$24,250.46	up to FOUR people with a maximum of two adults. A child is between 11 and 18 years of age (to access the Gym the child must be 16 years and over). All members must reside at the same address.
PERSONAL TRAINING:												
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1/2 Hour	\$43.00	\$43.60	Market Pricing	2017/2018	\$45.00	Y	\$4.09	per session	3%	126	\$5,154.66	
Group Personal Training (1/2 hour): 2-5 participants	\$65.00	\$65.85	Market Pricing	2017/2018	\$68.50	Y	\$6.23	per 1/2 hour per group 2-5 persons	4%	6	\$373.62	
Personal Training Weekly Direct Debit (1 session per week)	\$51.00	\$51.67	Market Pricing	2017/2018	\$54.00	Y	\$4.91	Includes Full Centre Membership	5%	988	\$48,500.92	
Personal Training Weekly Direct Debit (2 sessions per week)	\$81.00	\$82.06	Market Pricing	2017/2018	\$86.00	Y	\$7.82	Includes Full Centre Membership	5%	445	\$34,790.10	
Personal Training Weekly Direct Debit (3 sessions per week)	\$101.00	\$102.32	Market Pricing	2017/2018	\$105.00	Y	\$9.55	Includes Full Centre Membership	3%	99	\$9,449.55	
10 Visit Pass - PT		\$414.30		2017/2018	\$427.50	Y	\$38.86	per pass	3%	9	\$3,497.76	
20 Visit Pass - PT		\$784.90		2017/2018	\$810.00	Y	\$73.64	per pass	3%	0	\$0.00	
REHABILITATION												
10 Visit Pass Swim Adult (REHAB)		\$72.20		2017/2018	\$72.20	Y	\$6.56	per pass	0%	0	\$0.00	
20 Visit Pass Swim Adult (REHAB)		\$136.80		2017/2018	\$136.80	Y	\$12.44	per pass	0%	0	\$0.00	
Full Access - Rehab (12 months)		\$1,089.30		2017/2018	\$1,144.00	Y	\$104.00	per person	5%	1	\$1,040.00	Existing Fee - Gold Membership
Full Access - Rehab (12 months) Aquatic Only		\$751.30		2017/2018	\$780.00	Y	\$70.91	per person	4%	0	\$0.00	Existing Fee - Blue Membership
Case Conference	\$125.00	\$126.70	Market Pricing	2017/2018	\$0.00	Y	\$0.00	per occurrence	-100%	0	\$0.00	
Session fee Rehab PT	\$59.00	\$88.20	Market Pricing	2017/2018	\$75.00	Y	\$6.82	per session	-15%	1574	\$107,315.32	
Session Fee - Exercise Physiology (60 Min)				New	\$85.25					240	\$20,460.00	
Session Fee - Exercise Physiology (30 Min)				New	\$58.85					240	\$14,124.00	
Session fee-NDIS	\$51.30	\$53.53	Market Pricing		\$54.57	Y	\$4.96	per session	2%	302	\$14,982.22	
Suspension Fees	\$0.50	\$0.50	Market Pricing	2009/10	\$0.50	Y	\$0.05	per person - for 1 day	0%	218	\$98.10	
Membership change fee (downgrade)	\$25.00	\$25.00	Market Pricing	2010/11	\$25.00	Y	\$2.27	per downgrade	0%	31	\$704.63	
Wristband		\$10.00			\$10.00	Y	\$0.91	per downgrade	0%	20	\$181.80	
Plastic card replacement fee	\$20.00	\$5.00	Market Pricing	2016/17	\$5.00	Y	\$0.45	per replacement	0%	100	\$455.00	